



COLLIERS INTERNATIONAL

Commercial Leasing

THE COMMERCIAL DIVISION is one of Hong Kong's market leaders in the industry. The team is dedicated to offering comprehensive commercial leasing services to a wide range of clients possessing a diverse portfolio of commercial property interests in Hong Kong.

A TOTAL SOLUTION PROVIDER

- ▶ Real estate needs analysis
- ▶ Lease restructures
- ▶ Lease renewals
- ▶ Rent reviews
- ▶ Stay/go analysis
- ▶ Sub-leasing



THE EXPERTS IN TENANT REPRESENTATION

Colliers International is one of Hong Kong's leading property consultants practising Tenant Representation.

Tenant Representation is the process by which a real estate user retains an exclusive consultant to act on its behalf and maximise its interest in real estate for its businesses. By advising clients in such a manner, Colliers International creates concrete value for a corporation. Colliers was one of the first to pioneer this practice, which it has adapted to the dynamics and needs of the changing marketplace.

WHAT ARE THE BENEFITS?

The benefits to Colliers' clients are substantial and are summarised as follows:

- ▶ Cost savings
- ▶ Reduced risk
- ▶ Accountability
- ▶ Compensation
- ▶ Partnership
- ▶ Customisation



COLLIERS INTERNATIONAL OFFERS A FULL RANGE OF PROPERTY SOLUTIONS

Corporate Services • Commercial Leasing • Industrial Sales & Leasing • Residential Sales & Leasing
International Residential Properties • Investment Sales • Retail Services • Property Derivatives
Real Estate Management Services • Consultancy & Valuation • Hotels & Leisure • Research & Advisory

COLLIERS
INTERNATIONAL

TRACK RECORD

BUILDINGS WHERE COLLIERS INTERNATIONAL HAVE BEEN MOST ACTIVE IN 2007



Central Plaza, Wanchai



International Commercial Centre, West Kowloon



International Finance Centre, Central



Kwun Tong 223, Kwun Tong



The Gateway, Tsim Sha Tsui



Three Exchange Square, Central



One & Two Exchange Square, Central



Devon House, Quarry Bay

SELECTED REPRESENTATIVE CLIENTS



ALLEN & OVERY

Allens Arthur Robinson

Schindler



Lloyds TSB



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Colliers Macaulay Nicolls Inc., and certain of its subsidiaries, is an independently owned and operated business and a member firm of Colliers International Property Consultants, an affiliation of independent companies with over 290 offices throughout more than 60 countries worldwide.

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Our Knowledge is your Property®